

PRESS RELEASE

Comcast One Comcast Center Philadelphia, PA 19103 business.comcast.com

## C7 Data Centers Adds Comcast Business Ethernet to Expand Network Connectivity Options at New Salt Lake City Facility

Granite Point II data center customers can connect to their colocation, managed IT and cloud services through the extensive reach of Comcast's advanced, hybrid fiber coax network

**SALT LAKE CITY** – **July 31, 2014** – <u>Comcast Business</u> today announced that C7 Data Centers, a leading provider of advanced <u>IT</u>, <u>cloud and data center colocation services</u>, is offering Comcast Business Ethernet Services as a connectivity option to customers at C7's new Granite Point II colocation data center in Bluffdale, Utah. The new facility is one of four C7 data centers in the metro Salt Lake City area that are connected to Comcast's network and combined offer 140,000 square feet of data center and colocation space.

Granite Point II is C7's most advanced Tier III data center to date and is one of the most efficient data centers in the country with a Power Usage Effectiveness (PUE) rating of 1.2. The 95,000 sq. ft. facility addresses customer business requirements by providing a geographic location with low risk of natural disasters and a facility with high-bandwidth connectivity options, state-of-the-art power and cooling systems, and ease of scalability. This combination makes Granite Point II and C7's other Salt Lake City data centers a very cost-effective alternative for customers compared to the Las Vegas, Phoenix and Denver data center markets.

C7 Data Centers serves local, national and international clients, representing virtually every industry and ranging from Fortune 100 corporations to webscale start-ups, with managed IT, cloud, disaster recovery, remote storage and colocation services. Based on previous experience working with Comcast Business at the company's other data centers, C7 worked with the company to extend its fiber network directly into their new facility, giving customers direct access to Comcast's network and suite of reliable, secure and high-performance Ethernet services.

"Our Granite Point II facility truly is the result of our commitment to being aware of our customers' needs and providing the data center services they need to meet their business goals," said Wes Swenson, CEO of C7 Data Centers. "Customer experience is very important to how we run our business and partnering with Comcast Business gives our customers a huge access network footprint and wide Ethernet service availability with rapid installation for connecting to their IT services at our facilities."

For data center connectivity, Comcast Business offers a comprehensive portfolio of Ethernet options, including <u>Ethernet Dedicated Internet</u>, <u>Ethernet Private Line</u>, <u>Ethernet Virtual Private Line</u> and <u>Ethernet</u> <u>Network Services</u> that provide Internet access, point-to-point, and point-to-multipoint connectivity at bandwidth that scales up to 10 Gbps.

"Extending our fiber network to C7's new Granite Point II and its other data centers allows us to offer C7's customers additional flexibility as they make IT decisions that affect the very core of their business operations," said Paul Merritt, director for Comcast Business. "By adding another data center to our network, it also gives our Ethernet customers in Utah and around the U.S. another option for cloud and hosting services and remote back-up."

## **About C7 Data Centers**

A privately held Utah corporation, C7 Data Centers is the largest colocation provider in the State of Utah.

C7 builds and operates state of the art multi-tenant, carrier neutral, high-density data centers using ambient air cooling systems in America's lowest disaster-risk region. C7 delivers cloud solutions and flexible, customized data storage with personalized managed IT services to both local and global customers; serving clients from small business start-ups to Fortune 1000 companies. For more information about C7 Data Centers, call 801-822-5300 or visit <u>www.c7dc.com</u>.

## **About Comcast Business**

Comcast Business, a unit of Comcast Cable, provides advanced communication solutions to help organizations of all sizes meet their business objectives. Through a next-generation network that is backed by 24/7 technical support, Comcast delivers Business Internet, Ethernet, TV and a full portfolio of Voice services for cost-effective, simplified communications management.

For more information, call 866-429-3085.

Follow us on Twitter <u>@ComcastBusiness</u> and on other social media networks at <u>http://business.comcast.com/social</u>.

## About Comcast Cable

Comcast Cable is the nation's largest video, high-speed Internet and phone provider to businesses and residential customers. Comcast has invested in technology to build an advanced network that delivers among the fastest broadband speeds, and brings customers personalized video, communications and home management offerings. Comcast Corporation (Nasdaq: CMCSA, CMCSK) is a global media and technology company. Visit www.comcastcorporation.com for more information.

###

Media Contacts:

Ray Child Comcast 801.401.3277 ray\_child@cable.comcast.com

Jennifer Johnson Jarrell C7 Data Centers 202.841.1171 jennifer@bighornpublicaffairs.com

Jason Gass

Davies Murphy Group 781.418.2439 jgass@daviesmurphy.com